



### **LEGAL DISCLAIMER**

This presentation relates to a meeting among members of management of Energy Transfer Partners, L.P. (ETP), Energy Transfer Equity, L.P. (ETE), Sunoco LP (SUN) and Sunoco Logistics Partners L.P. (SXL) (collectively, the Partnerships) and research analysts to be held in Dallas, Texas on Tuesday, November 17, 2015. At this meeting, members of the Partnerships' management may make statements about future events, outlook and expectations related to ETP, ETE, SUN, SXL and Panhandle Eastern Pipe Line Company (collectively, the Companies) and their subsidiaries and this presentation may contain statements about future events, outlook and expectations related to the Companies and their subsidiaries, all of which statements are forward-looking statements. Any statement made by a member of management of the Partnerships at this meeting and any statement in this presentation that is not a historical fact will be deemed to be a forward-looking statement. These forward-looking statements rely on a number of assumptions concerning future events that members of management of the Partnerships believe to be reasonable, but these statements are subject to a number of risks, uncertainties and other factors, many of which are outside the control of the Companies. While the Companies believe that the assumptions concerning these future events are reasonable, we caution that there are inherent risks and uncertainties in predicting these future events that could cause the actual results, performance or achievements of the Companies and their subsidiaries to be materially different. These risks and uncertainties are discussed in more detail in the filings made by the Companies with the Securities and Exchange Commission, copies of which are available to the public. The Companies expressly disclaim any intention or obligation to revise or publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

All references in this presentation to capacity of a pipeline, processing plant or storage facility relate to maximum capacity under normal operating conditions and with respect to pipeline transportation capacity, are subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity from specified capacity levels.

#### Additional Information and Where to Find It

SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS AND THE REGISTRATION STATEMENT REGARDING THE TRANSACTION (THE "TRANSACTION") INVOLVING THE BUSINESS COMBINATION OF ENERGY TRANSFER EQUITY, L.P. ("ETE") AND THE WILLIAMS COMPANIES, INC. ("WMB" AND/OR "WILLIAMS") CAREFULLY WHEN IT BECOMES AVAILABLE. These documents (when they become available), and any other documents filed by ETE, Energy Transfer Corp LP ("ETC") or Williams with the U.S. Securities and Exchange Commission ("SEC"), may be obtained free of charge at the SEC's website, at www.sec.gov. In addition, investors and security holders will be able to obtain free copies of the registration statement and the proxy statement/prospectus by phone, e-mail or written request by contacting the investor relations department of ETE or Williams at the following:

Energy Transfer Equity, L.P. 3738 Oak Lawn Ave. Dallas, TX 75219 Attention: Investor Relations

Phone: 214-981-0700

The Williams Companies, Inc.

One Williams Center Tulsa, OK 74172

Attention: Investor Relations Phone: 800-600-3782

#### **Cautionary Statement Regarding Forward-Looking Statements**

This communication may contain forward-looking statements. These forward-looking statements include, but are not limited to, statements regarding the merger of ETE and Williams, the expected future performance of the combined company (including expected results of operations and financial guidance), and the combined company's future financial condition, operating results, strategy and plans. Forward-looking statements may be identified by the use of the words "anticipates," "expects," "intends," "plans," "should," "could," "would," "may," "will," "believes," "estimates," "potential," "target," "opportunity," "designed," "create," "predict," "project," "seek," "ongoing," "increases" or "continue" and variations or similar expressions. These statements are based upon the current expectations and beliefs of management and are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results to differ materially from those described in the forwardlooking statements. These assumptions, risks and uncertainties include, but are not limited to, assumptions, risks and uncertainties discussed in the most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q for each of ETE, ETP, SXL, SUN, WMB and WPZ filed with the U.S. Securities and Exchange Commission (the "SEC") and assumptions, risks and uncertainties relating to the proposed transaction, as detailed from time to time in ETE's, ETP's, SXL's, SUN's, WMB's and WPZ's filings with the SEC, which factors are incorporated herein by reference. Important factors that could cause actual results to differ materially from the forward-looking statements we make in this communication are set forth in other reports or documents that ETE, ETP, SXL, SUN, WMB and WPZ file from time to time with the SEC include, but are not limited to: (1) the ultimate outcome of any business combination transaction between ETE and ETC and Williams; (2) the ultimate outcome and results of integrating the operations of ETE and Williams, the ultimate outcome of ETE's operating strategy applied to Williams and the ultimate ability to realize cost savings and synergies; (3) the effects of the business combination transaction of ETE, ETC and Williams, including the combined company's future financial condition, operating results, strategy and plans; (4) the ability to obtain required regulatory approvals and meet other closing conditions to the transaction, including approval under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, and Williams stockholder approval, on a timely basis or at all; (5) the reaction of the companies' stockholders, customers, employees and counterparties to the proposed transaction; (6) diversion of management time on transaction-related issues: (7) unpredictable economic conditions in the United States and other markets, including fluctuations in the market price of ETE common units and ETC common shares: (8) the ability to obtain the intended tax treatment in connection with the issuance of ETC common shares to Williams stockholders; and (9) the ability to maintain Williams', WPZ's, ETP's, SXL's and SUN's current credit ratings. All forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by this cautionary statement. Readers are cautioned not to place undue reliance on any of these forward-looking statements. These forward-looking statements speak only as of the date hereof. Neither ETE nor WMB undertakes no obligation to update any of these forward-looking statements to reflect events or circumstances after the date of this communication or to reflect actual outcomes.



## **AGENDA**

Partnership Update

Commercial Update/
 Growth Initiatives

Finance Update

Summary/Q&A

**Analyst Day 2015** 





# ETP ACCOMPLISHMENTS SINCE LAST INVESTOR DAY

Recent Growth

- Completed more than \$18 billion in acquisitions, including the merger with Regency and the King Ranch acquisition
- Continued ramp up of liquids transportation volumes from Eagle Ford and Permian infrastructure completed in 2014
- Placed more than \$1.5 billion of major organic growth projects in service over the past twelve months

Strategic Steps and Simplification

- Completed ETP ETE Bakken Pipeline and SXL GP IDR exchange (ETP able to retire 30.8 million ETP units)
- Completed ETP ETE SUN GP IDR exchange (ETP able to retire 21 million ETP units)
- Simplified ETP's asset portfolio by completing three dropdowns of the retail assets to SUN, and on November 16<sup>th</sup> announced the final dropdown, which is scheduled to close in February 2016

Project Backlog

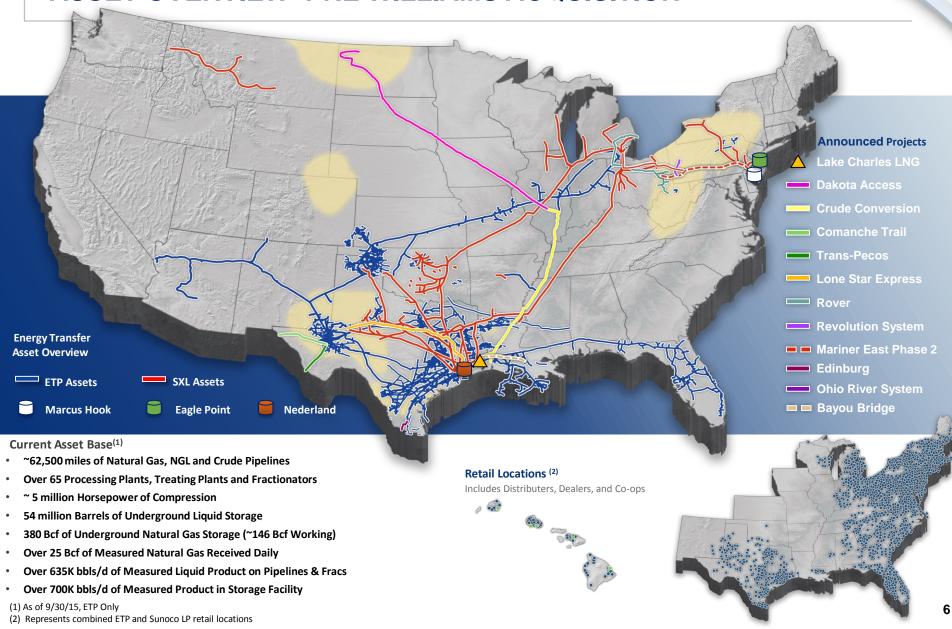
- Increased organic growth opportunities driven by strong position and increased scale, which was enhanced by the addition of the Regency assets
- · Announced Frac IV, Revolution, and Bayou Bridge
- Current net project backlog is approximately \$10 billion, which provides visibility into future earnings growth

Distributions

- Announced nine consecutive quarterly distribution increases since Q3 2013
- Q3 2015 quarterly distribution of \$1.055 (\$4.22 annualized)

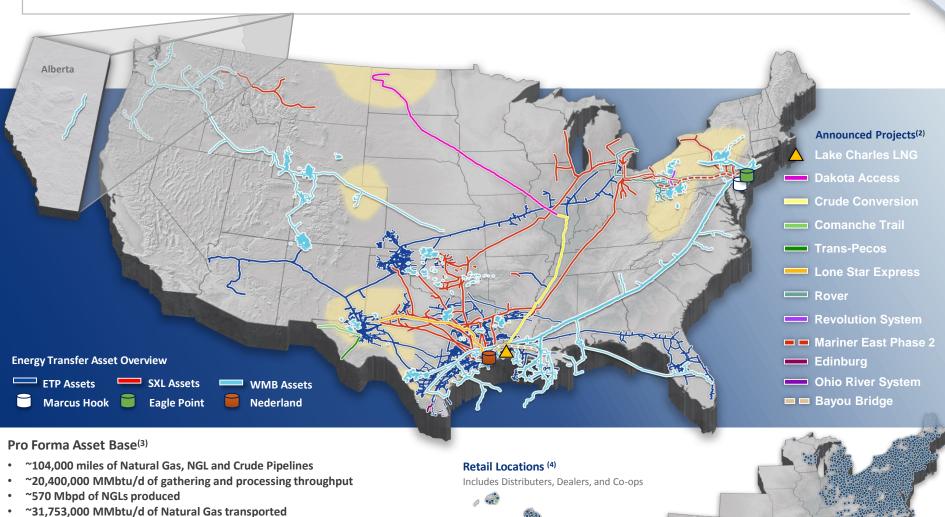


### ASSET OVERVIEW- PRE WILLIAMS ACQUISITION<sup>1</sup>





# ASSET OVERVIEW- POST WILLIAMS ACQUISITION<sup>1</sup>



- (1) Williams (WMB) assets shown subject to close of ETE acquisition of WMB
- (2) WMB announced projects not shown on map; only ETP and SXL announced projects shown
- (3) As of 9/30/2015. Includes unconsolidated affiliates volumes

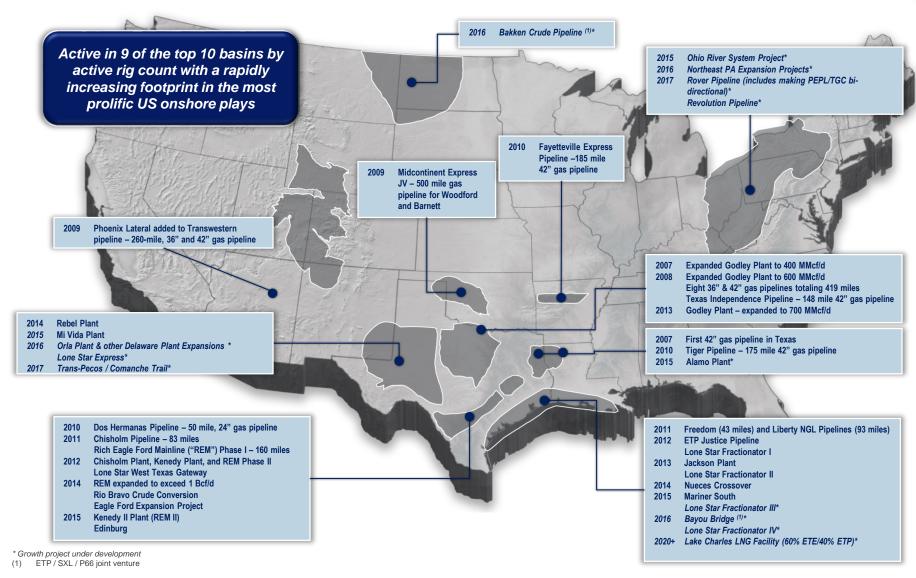


(4) Represents combined ETP and Sunoco LP retail locations



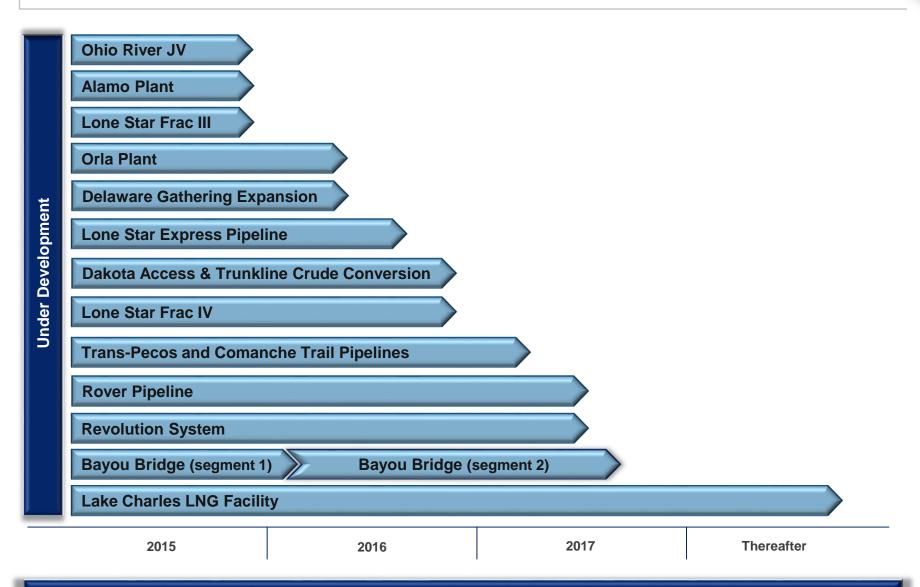


# ORGANIC GROWTH CONTRIBUTES TO ETP'S STRONG FOOTHOLD IN THE MOST PROLIFIC PRODUCING BASINS





# ETP GROWTH DRIVERS PROVIDE VISIBILITY FOR THE FUTURE





# APPROXIMATELY \$10B COMMITTED PROJECT BACKLOG TRANSFORMS ETP

Track Record of Completing Projects On Time and On Budget

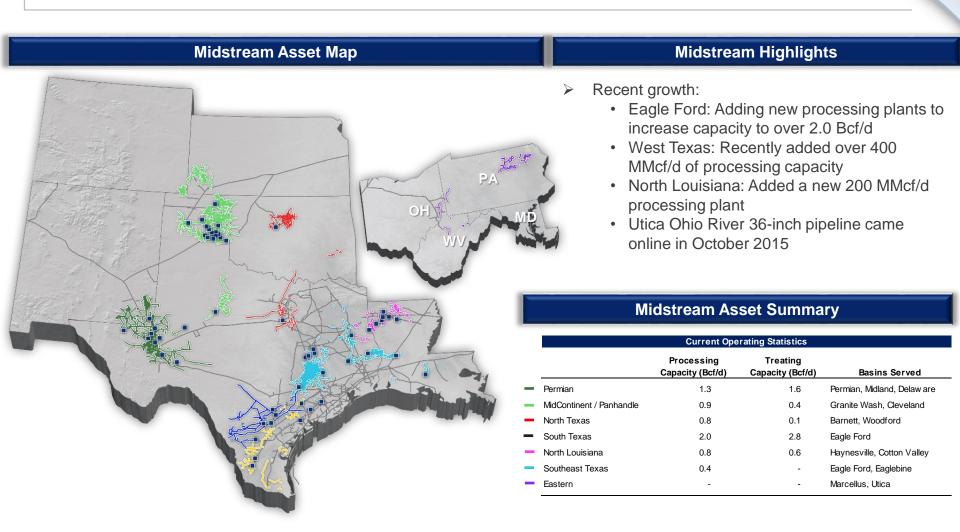
Targeting ~6-8v FRITDA	multiple on capital projects
Tardelling ~0-0x LDITDA	multiple on capital projects

	Project Description	Project Timing	Project Cost <sup>(5)</sup> (\$mm)	ETP Cost (\$mm)
Ohio River JV <sup>(1)</sup>	2.1 Bcf/d gas gathering trunkline servicing Marcellus / Utica; interconnects with Rover, REX, TETCO	2H 2015	\$520	\$390
Alamo Plant	200 mmcf/d cryogenic processing plant in the Eaglebine	4Q 2015	\$290	\$290
Lone Star Frac III	Additional 100 Mbpd fractionator at Mont Belvieu complex	4Q 2015	\$420	\$420
Lone Star Express	533 mile NGL pipeline from Permian to Mont Belvieu	Mid- 2016	\$1,650	\$1,650
Orla Plant	200 Mmcf/d gas processing plant in West Texas	1H 2016	\$270	\$270
Bakken Crude Pipeline <sup>(2)</sup>	30" pipeline from North Dakota to Patoka Hub, interconnection with ETCO to reach Nederland	4Q 2016	\$4,800	\$2,160
Lone Star Frac IV	Additional 120 Mbpd fractionator at Mont Belvieu complex	4Q 2016	\$470	\$470
Rover Pipeline <sup>(3)</sup>	712 mile pipeline from Ohio / West Virginia border to Defiance, OH and Dawn, ON	2017	\$3,800	\$2,470
Trans-Pecos and Comanche Trail Pipelines	Collective 337 miles of natural gas pipelines with 2.5 Bcf/d capacity in the Permian	1Q 2017	\$1,300	\$210
Revolution System	110 miles of gas gathering pipeline, cryogenic processing plant, NGL pipelines, and fractionation facility in PA	2Q 2017	\$1,500	\$1,500
Bayou Bridge <sup>(4)</sup>	Crude pipeline connecting Nederland to Lake Charles / St. James, LA	Q1 2016; 2H 2017	\$750	\$225
		Total=	\$15,770	\$10,055





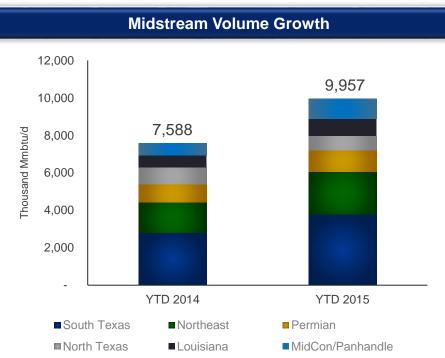
### **MIDSTREAM ASSETS**

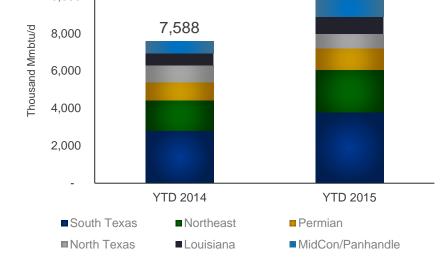


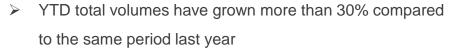
~33,000 miles of gathering pipelines with over 6.0 Bcf/d of processing capacity

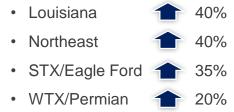


# MIDSTREAM VOLUME GROWTH SUPPORTED BY PREDOMINANTLY FEE-BASED CONTRACTS

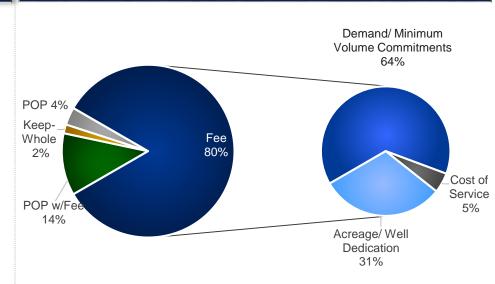








#### 2015 YTD Contract Mix By Volume



- Projects placed in service have been underpinned by longterm, fee-based contracts
  - Most contracts are 10 years or more in duration
- Over 2/3 of ETP's midstream volumes are supported by demand or cost-of-service contracts

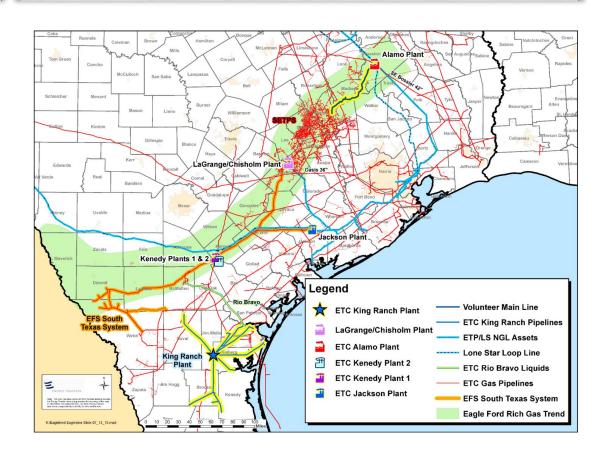


# EAGLE FORD AND EAGLEBINE FEE-BASED VOLUMES CONTINUE TO RAMP UP

#### **Eagle Ford/Eaglebine Details**

#### **Asset Map**

- Eagle Ford and Eaglebine processing capacity has grown from 200 MMcf/d in 2011 to over 2 Bcf/d in 2015
- YTD NGL production has grown approximately 20% compared to the same period last year
- · Kenedy II Project Update (aka REM II)
  - 200 MMcf/d cryogenic processing plant
  - Placed in-service July 2015
- Alamo Project Update (aka East Texas Plant)
  - 200 MMcf/d cryogenic processing plant
  - 70 miles of new 24" pipeline extending from Brazos to Houston County
  - Expected in-Service Q4 2015



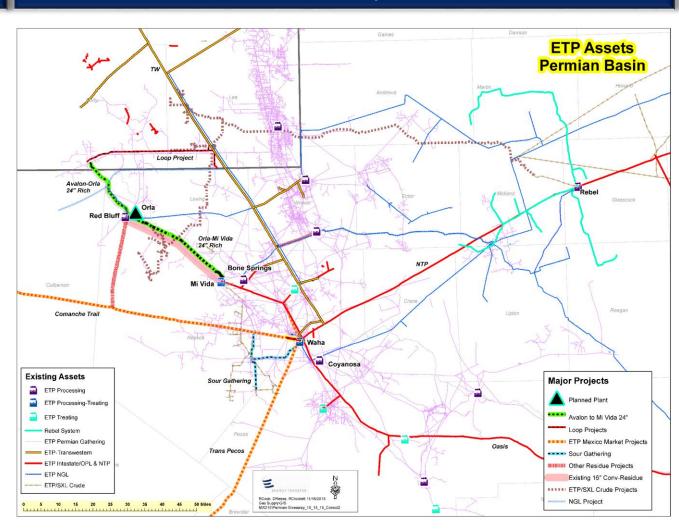


# PERMIAN/DELAWARE EXPANSION

#### Permian/Delaware Details

- YTD NGL production has grown approximately 40% compared to the same period last year
- Mi Vida processing plant placed in-service July 2015
- 200 MMcf/d Orla processing plant expected in-service Q2 2016
- Expect two additional processing plants to be announced in the near future
- Processing expansions supported by production awaiting new capacity
- Expanded Permian processing facilities provide additional liquids delivered into the Lone Star NGL system

#### **Asset Map**



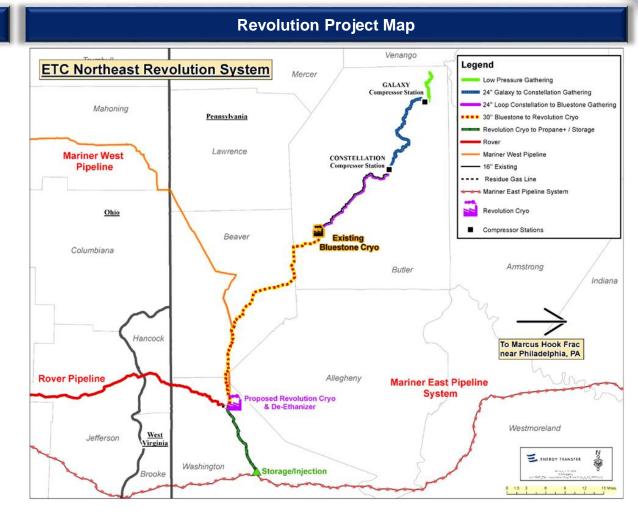


### **REVOLUTION SYSTEM PROJECT**

#### **Project Details**

- System is located in Pennsylvania's Marcellus/Upper Devonian Shale richgas area
- Rich-gas, complete solution system
- Currently 20 miles of 16" in-service
- Build out assets will include:
  - 110 miles of 20", 24" & 30" gathering pipelines
  - Cryogenic processing plant with de-ethanizer
  - Natural gas residue pipeline with direct connect to ETP's Rover pipeline
  - Purity ethane pipeline to SXL's Mariner East system
  - C3+ pipeline and storage to SXL's Mariner East system
  - Fractionation facility located at SXL's Marcus Hook facility

Expected in-service Q2 2017





### **OHIO RIVER SYSTEM PROJECT**

> Utica Ohio River Joint Venture creates a first-mover advantage and will be a key take-away option for Utica lean gas

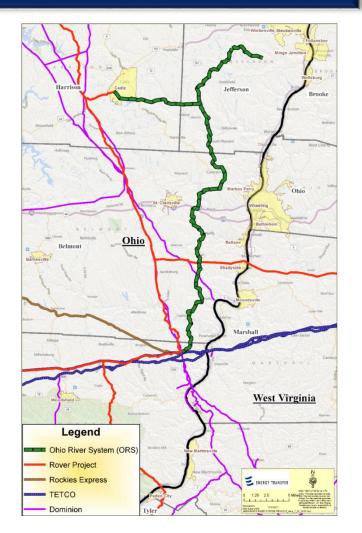
#### **Commercial Highlights**

- 75% ETP, 25% Traverse Midstream Partners LLC
- Over 2 Bcf/d of firm volume commitments
- Provides interconnects with REX & TETCO, with potential interconnects with ET Rover and Leech Express

#### **Project Overview**

- 52-mile, 36-inch trunkline with minimum 2.1 Bcf/d capacity; a northern tie-in would increase capacity to 3.5 Bcf/d
- Under construction; stringing pipe now
  - Trunkline Phase I: In-service October 2015
  - Phase II and Phase III: Expected in-service Q4 2015
- 1.125 Bcf/d booster station at Clarington Hub, in-service Q3 2015
- 12-mile, 30-inch lateral initially connecting to the tailgate of Cadiz processing plant and Harrison County wellhead production

#### **Ohio River System Map**





## NORTHEAST PENNSYLVANIA GATHERING PROJECTS

#### **Lycoming Expansion- Proctor Heirs**

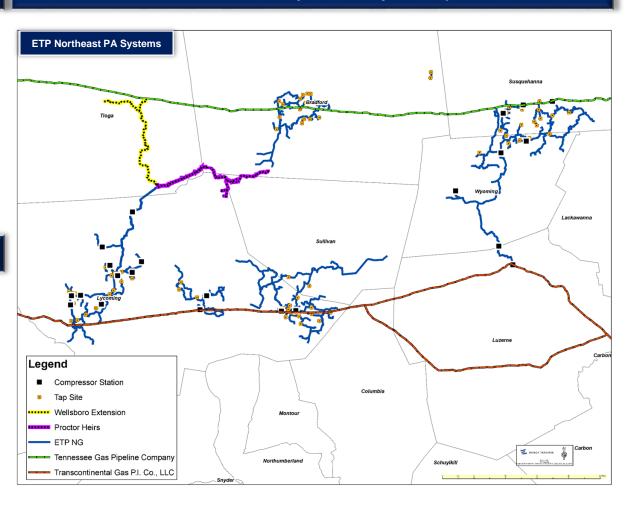
#### 17 miles, 24", 535 MMcf/d compressor station; wellhead gathering

 Expected in-service December 2015

#### **SWN Wellsboro Project**

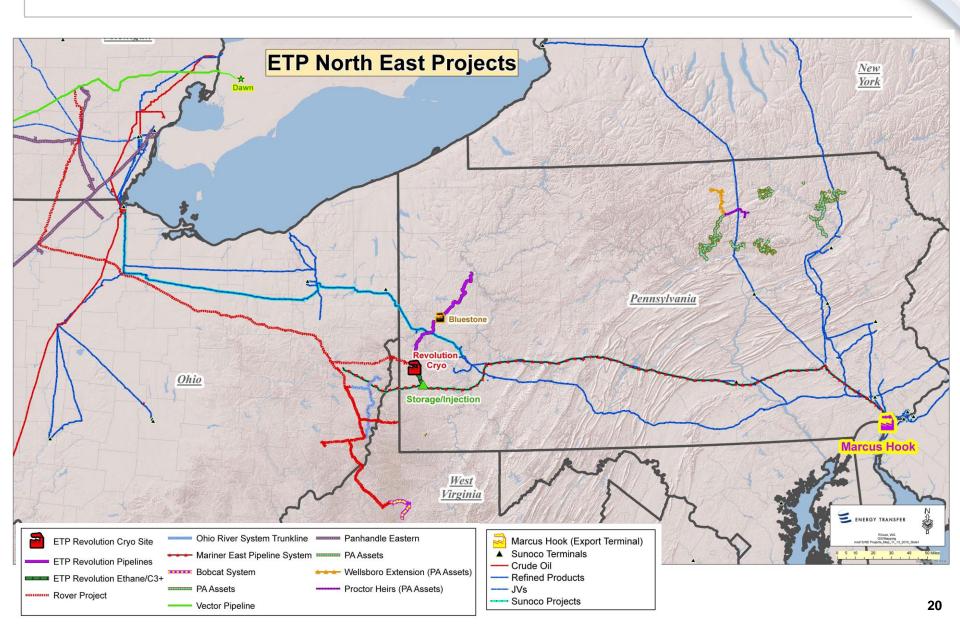
- 20 miles, 24" extension in Tioga County to new TGP interconnect
  - Creates a bi-directional trunkline
  - Increases system capacity by 400 MMcf/d
- Expected in-service Q1 2017

#### **Northeast Pennsylvania Projects Map**



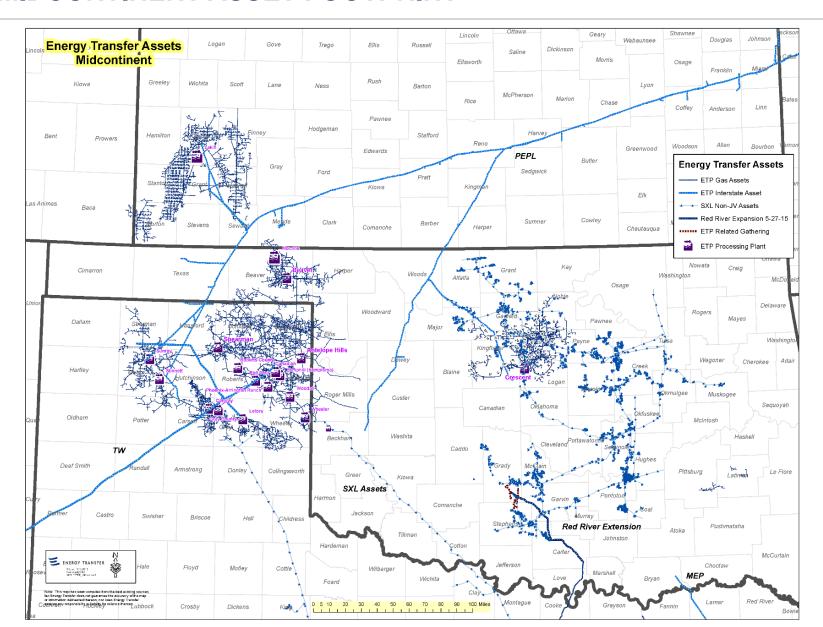


# SYNERGIES AT WORK AS ETP INCREASES ITS PRESENCE IN THE NORTHEAST





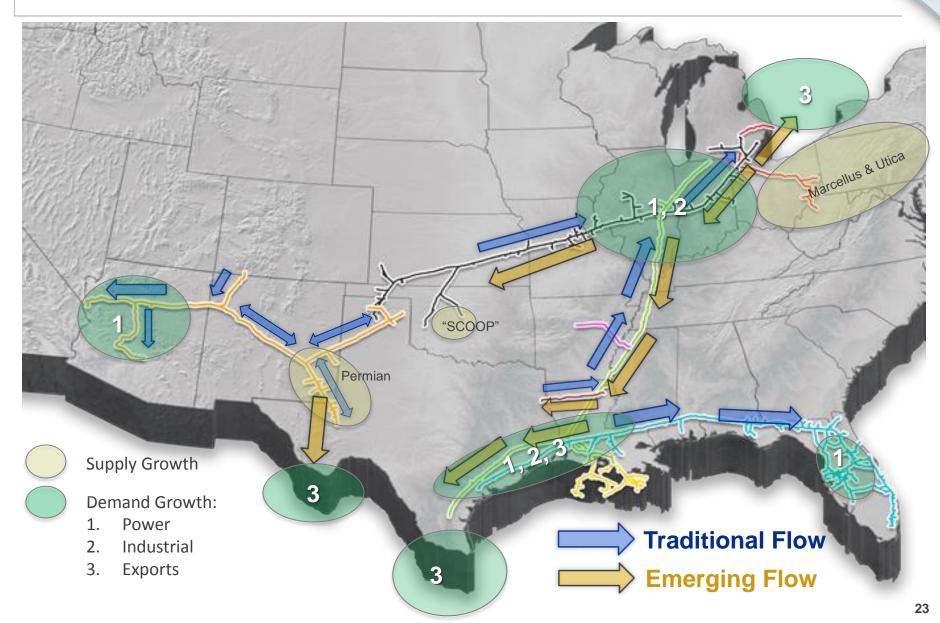
# MIDCONTINENT ASSET FOOTPRINT







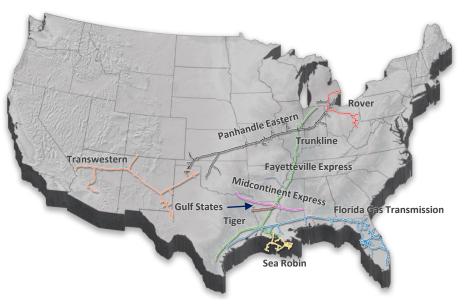
# ETP IS WELL-POSITIONED TO CAPITALIZE ON CHANGING MARKET DYNAMICS





## **INTERSTATE PIPELINE ASSETS**

#### **Interstate Asset Map**



#### **Interstate Highlights**

Our interstate pipelines provide:

- Stability
  - Approximately 95% of revenue is derived from fixed reservation fees
- ➤ Diversity
  - Access to multiple shale plays, storage facilities and markets
- > Growth Opportunities
  - Well-positioned to capitalize on changing supply and demand dynamics

	PEPL	TGC <sup>(1)</sup>	TW	FGT	SR	FEP	Tiger	MEP	Gulf States	Rover <sup>(2)</sup>	Total
Miles of Pipeline	6,000	2,230	2,600	5,400	1,000	185	195	500	10	712	18,830
Capacity (Bcf/d) Owned Storage (Bcf) Ownership	2.8	1.0	2.1	3.1	2.3	2.0	2.4	1.8	0.2	3.3	21.3
	55.1	13									68.1
	100%	100%	100%	50%	100%	50%	100%	50%	100%	65%	

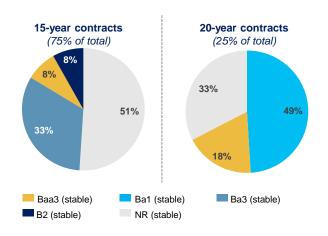
~18,120 miles of interstate pipelines with 18 Bcf/d of throughput capacity currently in service



## MARCELLUS/UTICA ROVER PIPELINE

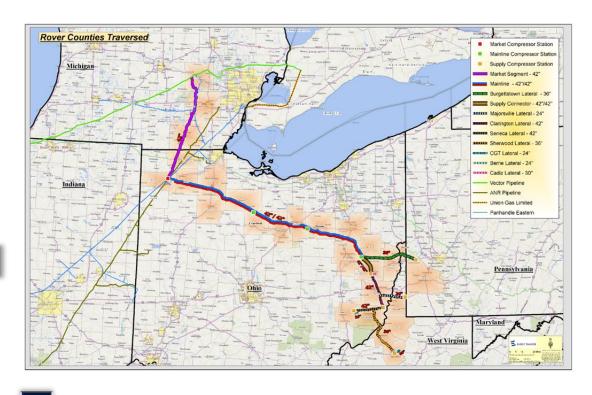
#### **Rover Pipeline Counterparty Credit Profile**

#### **Rover Project Map**



#### **Project Details**

- Sourcing natural gas from the Marcellus and Utica shales
- Connectivity to numerous markets in the U.S. and Canada
  - Midwest: Panhandle Eastern and ANR Pipeline near Defiance, Ohio
  - Michigan: MichCon, Consumers
  - Trunkline Zone 1A (via PEPL/Trunkline)
  - Canada: Union Gas Dawn Hub in Ontario, Canada ("Dawn")
- · 712 miles of new pipeline with capacity of 3.25 Bcf/d
- 3.1 Bcf/d contracted under long-term, fee-based agreements
- 65% owned by ETP / 35% owned by Traverse Midstream Partners LLC (formerly AE-MidCo)

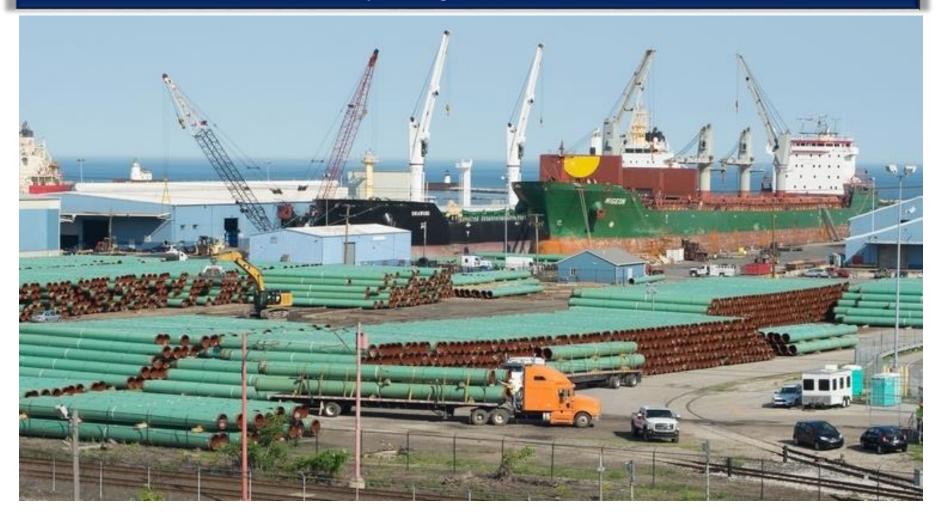


- Expected in-service: Q2 2017 to Defiance, Ohio, and Q3 2017 to Dawn
- FERC Certificate expected Q3 2016
- Construction expected to begin Q3 2016



# **ROVER PROJECT**

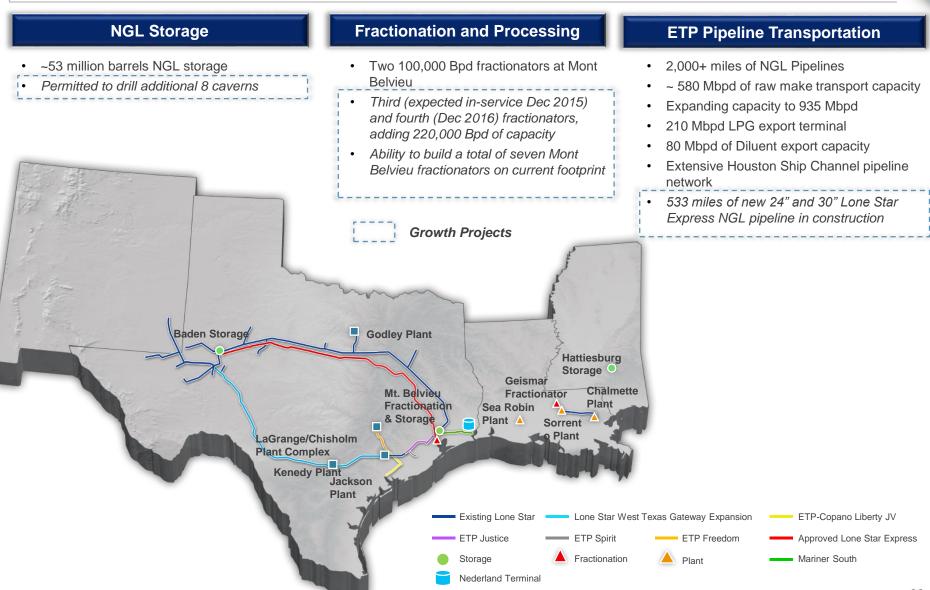
# Rover Pipe arriving at the Port of Cleveland





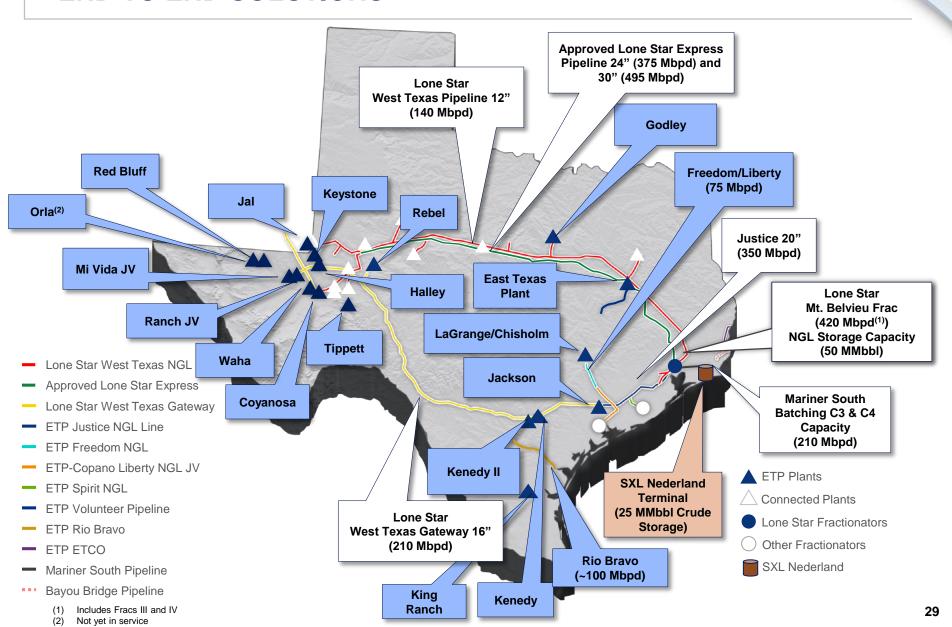


### **NGL TRANSPORTATION AND SERVICES**



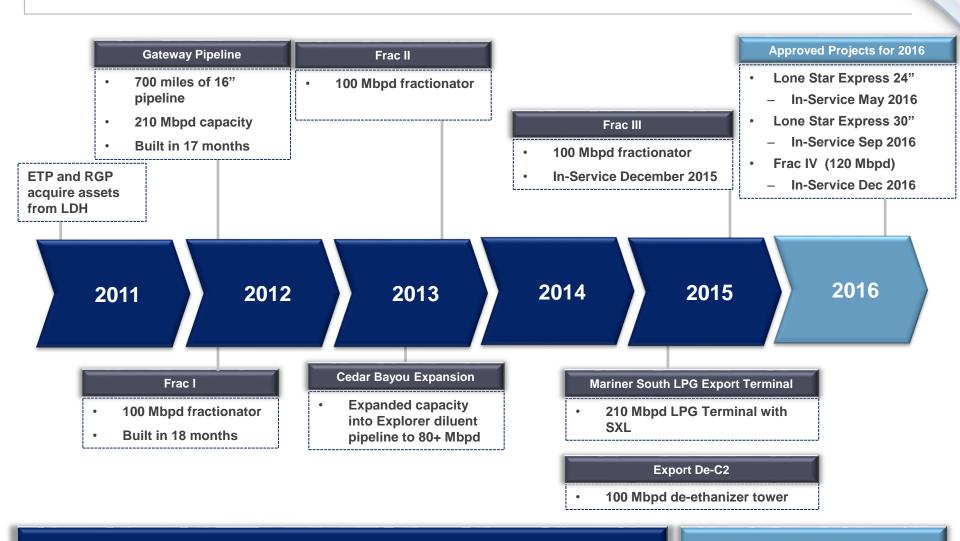


# INTEGRATED MODEL DRIVES VALUE CREATION: END TO END SOLUTIONS





## DYNAMIC TRANSFORMATION OF THE LONE STAR NGL BUSINESS

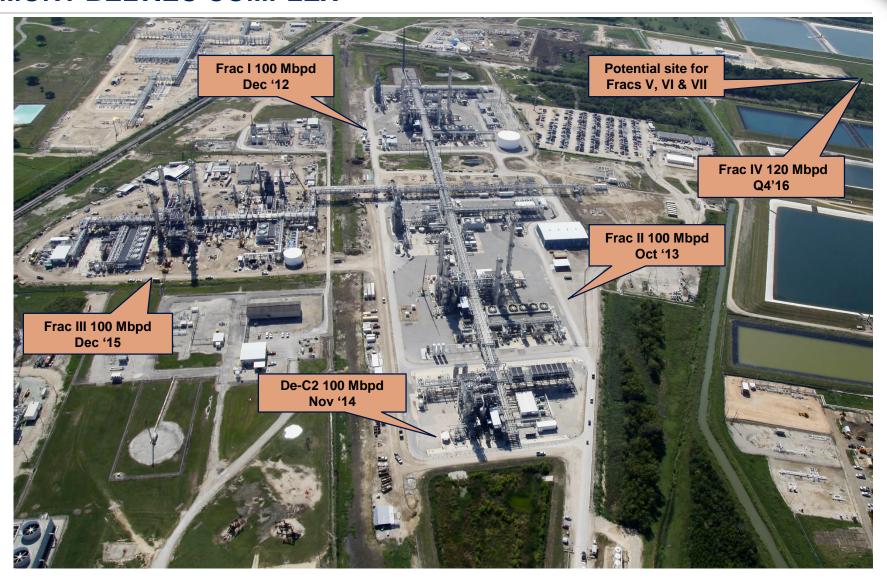


**Total Organic Growth Capital Spent to Date: ~\$2.0b** 

**Total Capital Approved: ~\$2.5b** 



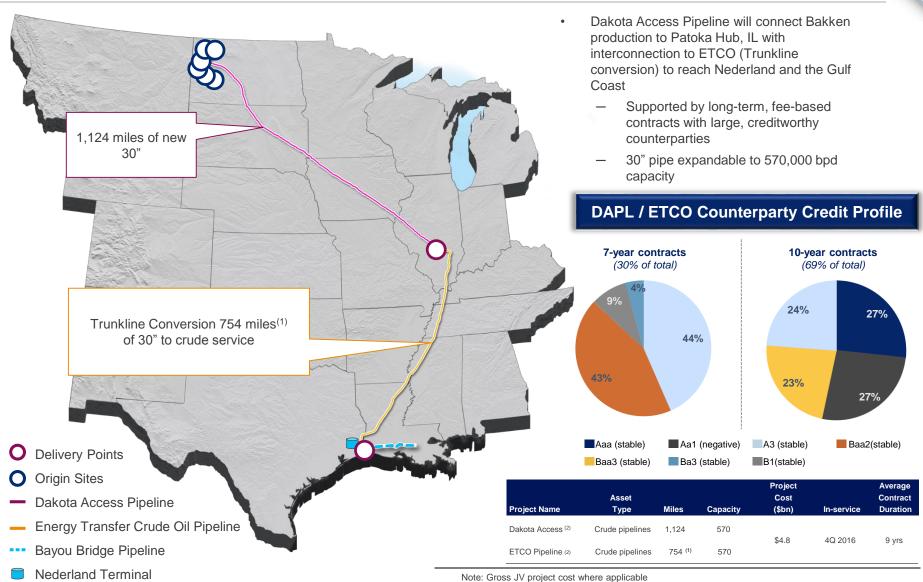
# MONT BELVIEU COMPLEX







## **GROWTH PROJECTS OVERVIEW: BAKKEN**



- 686 miles of converted pipeline + 68 miles of new build
- Bakken Crude Pipelines owned 45% ETP, 30% SXL (operator), 25% P66



## **BAYOU BRIDGE PIPELINE PROJECT**

#### **Project Details**

- Closed initial open season earlier this year
- Expansion open season currently running
- Crude oil transportation joint venture between P66 (40%), SXL (30% operator) and ETP (30%)
  - P66 = construction manager for segment 1 – Nederland to Lake Charles
  - ETP = construction manager for segment 2 – Lake Charles to St. James
- Project highlights synergistic nature of ETP and SXL crude platforms and creates additional growth opportunities and market diversification
- Origin at Nederland Delivery to Lake Charles and St. James, Louisiana
- Light and heavy service
- Lake Charles in-service Q1 2016
- St. James in-service 2<sup>nd</sup> half of 2017

#### **Bayou Bridge Pipeline Map**

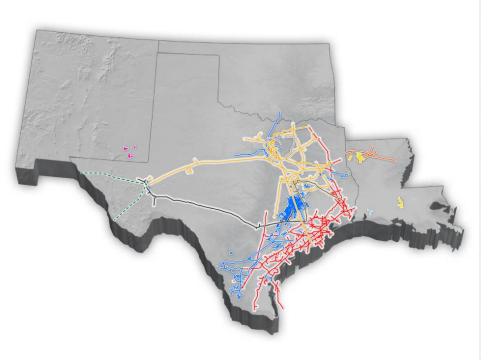






### **INTRASTATE PIPELINE ASSETS**

#### **Intrastate Asset Map**



- Over 8,200 miles of intrastate pipelines
- ~16 Bcf/d of throughput capacity
- 64 Bcf of owned storage capacity

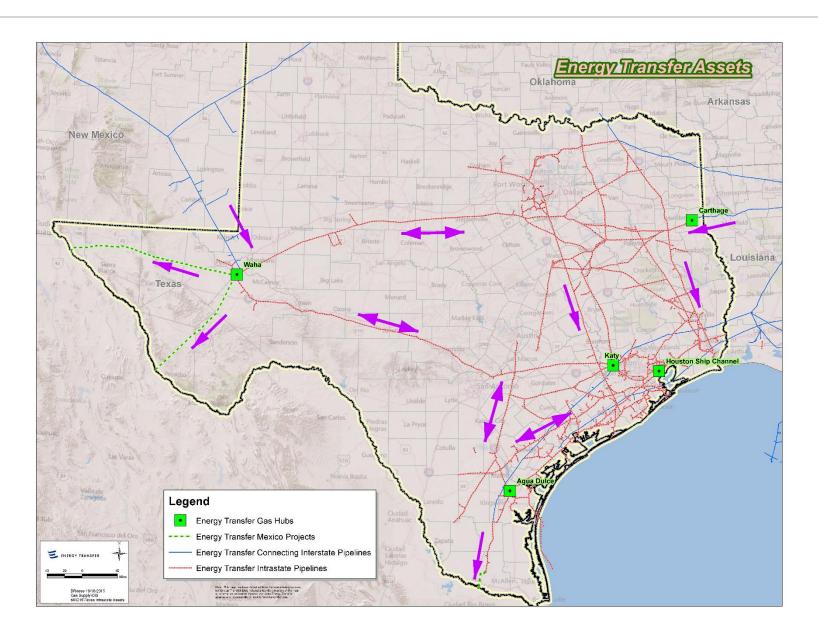
#### **Intrastate Highlights**

- ➤ ETP's Intrastate assets will benefit from residue gas production and the emergence of Mexico, Petchem and LNG markets along the Gulf Coast
- Natural gas volumes continue to grow in the Eagle Ford and Permian as producers maintain active wetgas and crude oil drilling programs
- Well-positioned to capture additional revenues from anticipated changes in natural gas supply and demand in the next five years
- Volumes on the Regency Intrastate Gas System (RIGS) associated with new Cotton Valley drilling around Terryville gathering system continue to increase

	In Service									
		Capacity (Bcf/d)	Pipeline (Miles)	Storage Capcity (Bcf)	Bi-Directional Capabilities	Major Connect Hubs				
_	ET Fuel Pipeline	5.2	2,870	11.2	Yes	Waha, Katy, Carthage				
	Oasis Pipeline	1.2	600	NA	Yes	Waha, Katy				
_	Houston Pipeline System	5.3	3,900	52.5	No	HSC, Katy, Agua Dulce				
	ETC Katy Pipeline	2.4	370	NA	No	Katy				
	RIGS	2.1	450	NA	No	Union Power, LA Tech				



### **INTRASTATE PIPELINE ASSETS**





### **MEXICO PROJECTS IN-SERVICE**

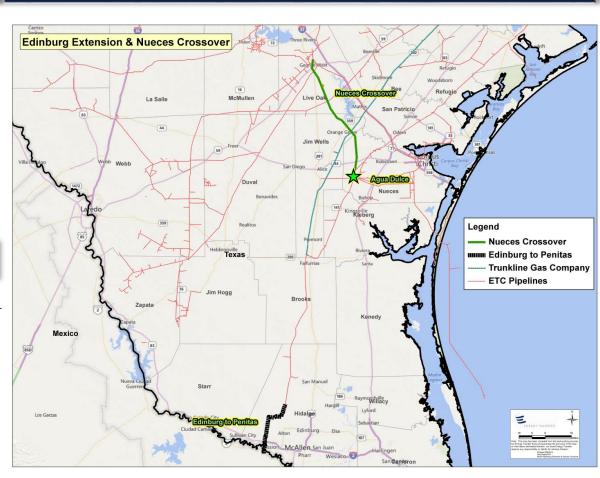
### **Edinburg Extension**

- 24 miles of 24" intrastate pipeline expansion connecting HPL to Mexico
- ETP ownership of ~1.5 miles of pipeline and meter station across the border of Mexico
- 100,000 Mcf/d under 15-year, fixed-fee contract with CFE
- In service October 2015

#### **Nueces Crossover**

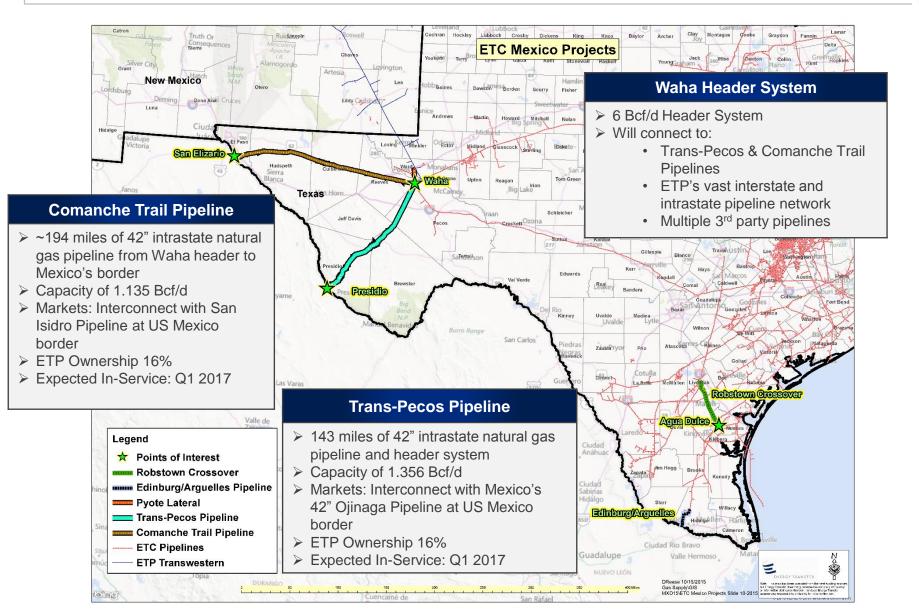
- 51 miles of 36" intrastate pipeline connecting HPL to the NETmex 42" pipeline
- 830,000 Mcf/d under 15-year, fixed-fee contract with CFE
- Completed in January 2015 and began flowing in April 2015
- · Currently flowing 400,000 Mcf/d
- Expect to be flowing 830,000 Mcf/d by Q1 2016

### **Edinburg Extension and Nueces Crossover Map**





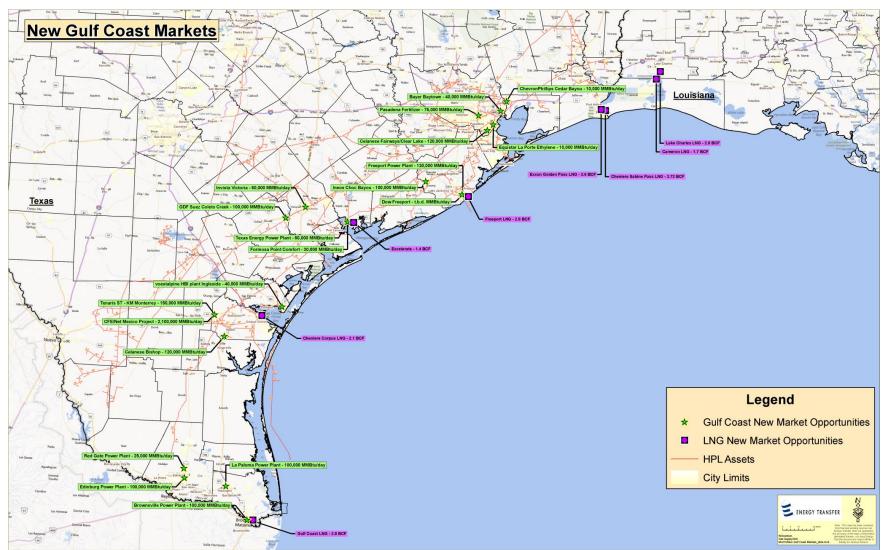
### **MEXICO (CFE) PROJECTS UNDER CONSTRUCTION**





### **NEW GULF COAST MARKET OPPORTUNITIES**

➤ Along the Gulf Coast of Louisiana and Texas, the expected market growth over the next five to seven years is projected to be approximately 14 to 20 Bcf/d of Natural Gas and 300,000 to 800,000 bpd of Ethane/Propane







## 2016 OBJECTIVES: THE LEAD UP TO ETP'S NEXT CHAPTER OF TRANSFORMATION

Capex Program Execution

- · Complete the 2015/2016 capital program on time and on budget
- Fund in a manner that maintains the economic integrity and preserves the value of ~\$1.5b+
   new recurring EBITDA
- Require new growth projects to meet a minimum of 7x EBITDA or lower in recognition of new cost of capital paradigm

Distribution Coverage & Growth

- LTM distribution coverage was 1.03x
- Our goal is to average approximately 1.05x coverage over the long term
- · Maintain current distribution growth profile

Further Simplify & Streamline Portfolio

- Focus on integrating and optimizing assets to minimize costs and maximize commercial and operational synergies
- · Operate our pipeline network as efficiently, safely and profitably as possible
- · Further rationalize costs and meet or achieve high end of Regency synergy range

Committed to Investment Grade Ratings

- Target 4.5x Debt / EBITDA, as defined in revolving credit facility credit agreement
- As of 9/30/15 Debt / EBITDA was 4.49x

Maintain Prudent Risk Managing Policies

- Target projects supported by long-term, fee-based contracts with minimal commodity exposure
- Contract structures and hedge approach that de-risks the business and maintains ratable cash flow certainty

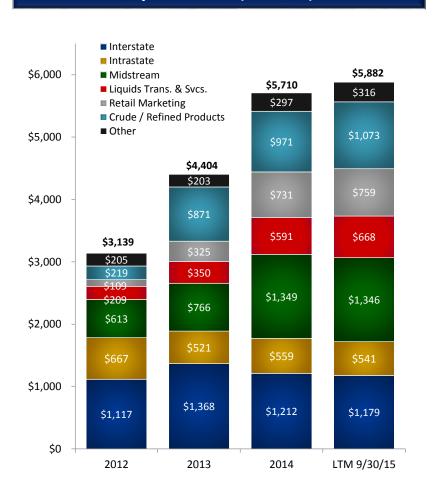
Preserve Financial Flexibility

- ETP does not expect to have to issue additional equity in 2016 outside of its ATM and DRIP programs
- · Strategically utilize other value levers to reduce equity issuance needs

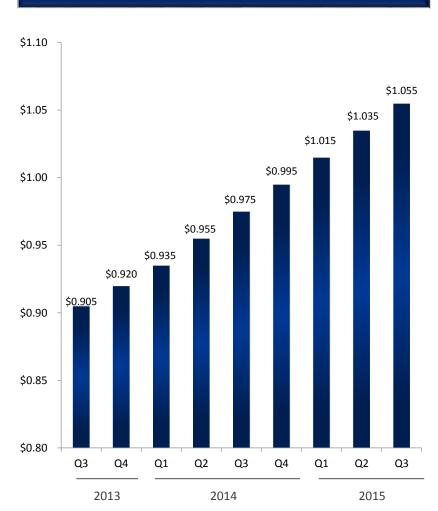


# WE ARE DELIVERING ON THE INVESTMENTS MADE OVER THE PAST SEVERAL YEARS

### **Adjusted EBITDA (\$ millions)**



### **Distribution / LP Unit**





## WE ARE FOCUSED ON REDUCING VOLATILITY THROUGH FEE-BASED CONTRACTS & MANAGING COMMODITY EXPOSURE

	Primary Revenue Mix	% Fee-Based
Intrastate Transportation & Storage	<ul> <li>Demand fees consisting of fixed fees for the reservation of an agreed amount of throughput capacity</li> <li>Transportation fees based on the actual throughput volumes</li> <li>Natural gas storage fees</li> <li>Retained fuel based on a percentage of gas transported on the pipeline</li> </ul>	• ~85%
Interstate Transportation & Storage	<ul> <li>Primarily firm reservation charges based on the amount of firm capacity reserved regardless of usage</li> <li>Park and loan optimization activity</li> </ul>	• ~95%
Midstream	<ul> <li>Fee-based gathering, transportation, and processing contracts</li> <li>Some percent-of-proceeds and acreage dedication contracts, with minimal keep-whole volumes</li> </ul>	• ~85%
NGL Transportation & Services	<ul> <li>Transportation revenue principally from dedicated capacity &amp; take-or-pay contracts</li> <li>Storage revenue consists of both storage fees and throughput fees</li> <li>Fractionation fees based on throughput and recovery rates</li> </ul>	• ~95%

For 2016, expect ETP gross margins to be derived from approximately 90% fee-based revenues

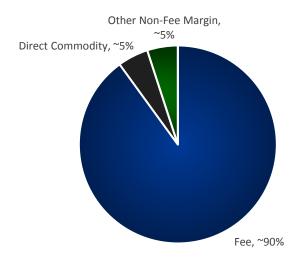


## OUR BUSINESS IS PRIMARILY FEE-BASED WITH LIMITED COMMODITY PRICE EXPOSURE DUE TO COMMERCIAL CONTRACTING STRATEGY

### 2016 Average Commodity Price Sensitivity\*

#### **Fee-Based Business Mix**

Commodity	Average Strip Exposure Price <sup>1</sup>			Annua Contr (\$mm	ibution	Impact of 10% Price Movement (\$mm)		
Natural Gas (Mmbtu/d)	230,000	\$	2.81	\$	235	\$	23.5	
Ethane (Mbpd)	0	\$	0.20	\$	-	\$	-	
Propane(Mbpd)	10	\$	0.47	\$	72	\$	7.2	
lso-Butane (Mbpd)	1.6	\$	0.61	\$	15	\$	1.5	
Normal Butane (Mbpd)	3.6	\$	0.60	\$	33	\$	3.3	
Natural Gasoline (Mbpd)	6.9	\$	0.97	\$	57	\$	5.7	
Total				\$	412	\$	41.2	



- · Where we have commodity price exposure, we look to opportunistically hedge
- Our plants have the ability to reduce ethane recoveries in an unfavorable pricing environment

<sup>\*</sup>Represents approximately 5% of gross margin



# 60-DAY UNSECURED CREDIT EXPOSURE IS SIGNIFICANTLY WEIGHTED TOWARD INVESTMENT GRADE COUNTERPARTIES

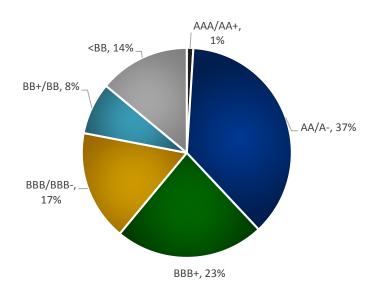
### **Top 20 Counterparties by Unsecured Exposure**

		Unsecured Exposure	% of Total Unsecured
Rank	Internal Credit Rating <sup>1</sup>	(\$MMs)	Exposure
1	AA-	\$78	6%
2	A-	\$73	5%
3	A-	\$69	5%
4	BBB+	\$46	3%
5	BB-	\$35	3%
6	BBB+	\$32	2%
7	BBB+	\$29	2%
8	A-	\$29	2%
9	BBB+	\$28	2%
10	BBB+	\$27	2%
11	BBB-	\$27	2%
12	BBB	\$25	2%
13	Α	\$23	2%
14	A	\$23	2%
15	A-	\$21	1%
16	BBB	\$18	1%
17	BBB+	\$17	1%
18	BBB	\$15	1%
19	BB+	\$14	1%
20	B+	\$14	1%
	Top 20	\$643	46%

Total Unsecured Exposure \$1,411

Note: Unsecured Exposure is estimated as of September 2015 and includes the FEP, MEP & RIGS joint ventures at 50%.

### **Unsecured Exposure by Rating**

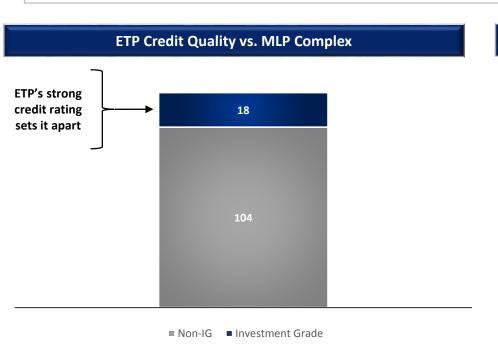


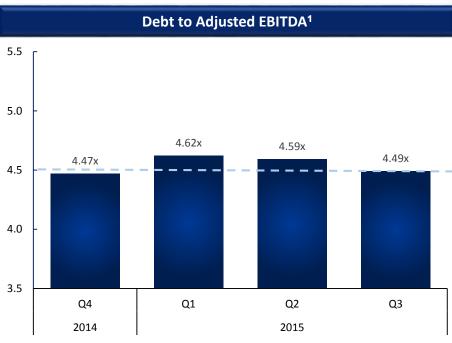
Total = \$1,411 million

¹Internal credit ratings are based upon numerous factors including financial metrics and external ratings. While most internal credit ratings are consistent with credit ratings assigned by Moody's and S&P, they will differ in some cases.



### PROVEN FINANCIAL DISCIPLINE

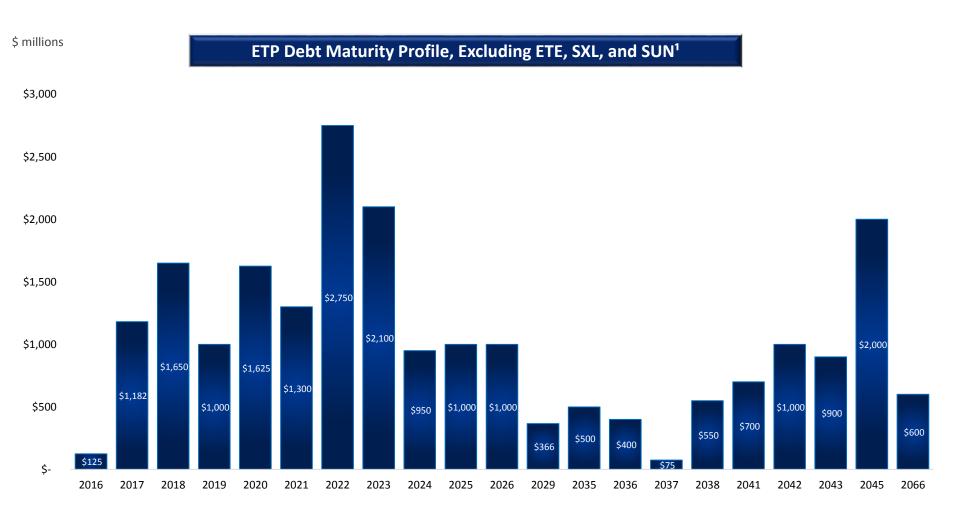




- ETP has a track record of financial discipline and is continuing to push toward its goal of maintaining a leverage ratio of approximately 4.5x
- ETP is committed to maintaining its investment grade credit rating with a balanced use of debt and equity financing



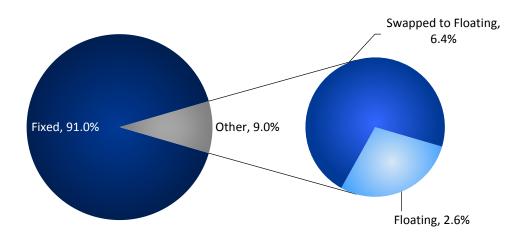
# OUR LONG-TERM REFINANCING OBLIGATIONS ARE MANAGEABLE





### MINIMAL EXPOSURE TO INTEREST RATE ENVIRONMENT

### **Debt by Interest Rate Type**



Total = \$21.8 billion, excluding revolver

## E

## PROJECT BACKLOG EXPECTED TO SUPPORT ADDITIONAL GROWTH

#### **Intrastate**

### ~\$210 million capex1

- Trans-Pecos (Jan 2017)
- Comanche Trail (Jan 2017)

#### **Midstream**

### ~\$2,450 million capex1

- Alamo Plant (Q4 2015)
- Volunteer Pipeline (Q4 2015)
- Revolution System (Q2 2017)
- Utica Ohio River Phase
   II & III (Q4 2015)
- 200 MMcf/d Orla Processing Plant (Q2 2016)

#### **Interstate**

### ~\$2,500 million capex1

- Rover Pipeline to Defiance, Ohio (Q2 2017)
- Rover Pipeline to Dawn (Q3 2017)

## Liquids Transportation & Storage

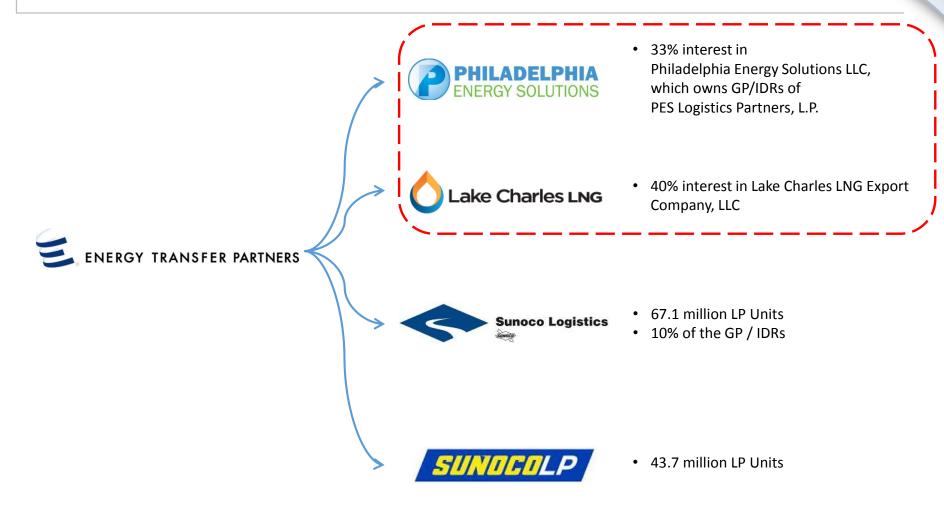
### ~\$4,900 million capex1

- Lone Star Frac III (Dec 2015)
- Lone Star Express
   Pipeline
   (Q1 2016- Q1 2017)
- Bayou Bridge
   (Q1 2016 2H 2017)
- Bakken Pipeline (Q4 2016)
- Lone Star Frac IV (Dec 2016)

Robust backlog of attractive growth projects backed by long-term, fee-based contracts



## ETP HAS ADDITIONAL LEVERS TO DRIVE INCREMENTAL VALUE AND PROVIDE ALTERNATIVE FUNDING OPTIONS

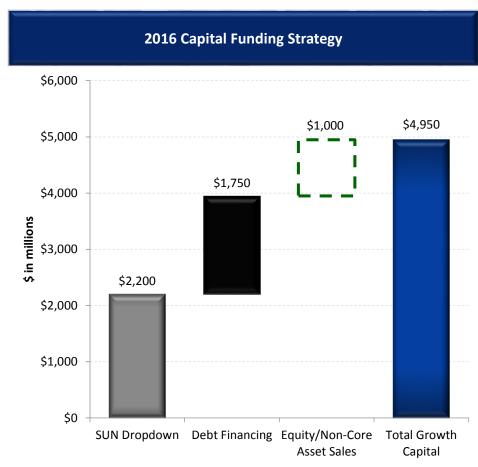


Significant Value is Embedded Within ETP's Interests in PES, Lake Charles LNG, SXL and SUN



### 2016 ORGANIC GROWTH CAPITAL PROGRAM

Business Segment	Growth Capital (\$ in millions)				
Liquids Transportation & Services <sup>1</sup>	\$2,750				
Midstream	\$1,750				
Interstate <sup>1</sup>	\$250				
Intrastate	\$150				
All Other	\$50				
Total 2016 Growth Capital	\$4,950				







# **ENERGY TRANSFER PARTNERS, L.P. NON-GAAP RECONCILIATIONS**

	2015				2014				Full Year		
\$ in millions	Q1	Q2	Q3	9/30 YTD	Q1	Q2	Q3	9/30 YTD	2014	2013	2012
Net income	\$ 268	\$ 839	\$ 393	\$ 1,500	\$ 483	\$ 547	\$ 514	\$ 1,544	\$ 1,299	\$ 746	\$ 1,645
Interest expense, net of interest capitalized	310	336	333	979	274	295	299	868	1,165	1,013	788
Gain on sale of AmeriGas common units	-	-	-	-	(70)	(93)	(14)	(177)	(177)	(87)	-
Income tax expense (benefit) from continuing operations	17	(59)	22	(20)	145	71	55	271	358	97	63
Depreciation, depletion and amortization	479	501	471	1,451	360	436	410	1,206	1,669	1,296	858
Non-cash compensation expense	20	23	16	59	17	15	18	50	68	54	47
Impairment loss	-	-	-	-	-	-	-	-	370	689	132
Gain on deconsolidation of Propane Business	-	-	-	-	-	-	-	-	-	-	(1,057)
(Gains) losses on interest rate derivatives	77	(127)	64	14	2	46	25	73	157	(44)	4
Unrealized (gains) losses on commodity risk management activities	77	42	(47)	72	32	1	(32)	1	(112)	(42)	(2)
Inventory valuation adjustments	34	(184)	134	(16)	(14)	(20)	51	17	473	(3)	75
Losses on extinguishments of debt	-	33	10	43	-	-	-	-	25	7	124
Non-operating environmental remediation	-	-	-	-	-	-	-	-	-	168	-
Equity in earnings of unconsolidated affiliates	(57)	(117)	(214)	(388)	(104)	(77)	(84)	(265)	(332)	(236)	(212)
Adjusted EBITDA related to unconsolidated affiliates	146	215	350	711	210	190	184	584	748	722	646
Other, net	(5)	(14)	(32)	(51)	3	(18)	25	10	(1)	24	28
Adjusted EBITDA (consolidated)	1,366	1,488	1,500	4,354	1,338	1,393	1,451	4,182	5,710	4,404	3,139
Adjusted EBITDA related to unconsolidated affiliates	(146)	(215)	(350)	(711)	(210)	(190)	(184)	(584)	(748)	(722)	(646)
Distributable cash flow from unconsolidated affiliates	111	125	232	468	109	123	131	363	422	732	398
Interest expense, net of interest capitalized	(310)	(336)	(333)	(979)	(274)	(295)	(299)	(868)	(1,165)	(1,013)	(788)
Amortization included in interest expense	(13)	(8)	(9)	(30)	(14)	(19)	(15)	(48)	(60)	(72)	(28)
Current income tax (expense) benefit from continuing operations	9	112	(79)	42	(253)	(74)	(10)	(337)	(406)	(50)	(2)
Transaction-related income taxes	-	-	-	-	306	41	34	381	396	-	-
Maintenance capital expenditures	(84)	(100)	(124)	(308)	(64)	(74)	(122)	(260)	(444)	(391)	(347)
Other, net	4	3	4	11	1	(1)	5	5	5	12	22
Distributable Cash Flow (consolidated)	937	1,069	841	2,847	939	904	991	2,834	3,710	2,900	1,748
Distributable Cash Flow attributable to SXL (100%)	(160)	(264)	(210)	(634)	(157)	(222)	(194)	(573)	(750)	(660)	(163)
Distributions from SXL to ETP	90	98	107	295	62	68	74	204	285	204	41
Distributable Cash Flow attributable to Sunoco LP (100%)	(33)	(35)	_	(68)	_	-	(4)	(4)	(56)		_
Distributions from Sunoco LP to ETP	12	12	_	24	_	-	8	8	18		-
Distributions to ETE in respect of ETP Holdco	-		_	-		-	-	_	-	(50)	(75)
Distributable cash flow attributable to noncontrolling interest in Edwards Lime Gathering LLC	(5)	(5)	(5)	(15)	(4)	(5)	(5)	(14)	(19)	(9)	(3)
Distributable Cash Flow attributable to the partners of ETP	\$ 841	\$ 875	\$ 733	\$ 2,449	\$ 840	\$ 745	\$ 870	\$ 2,455	\$ 3,188	\$ 2,385	\$ 1,548